



## MEMORANDUM OF UNDERSTANDING

The following are expected from S.M. Shetty College of Science, Commerce and Management Studies in regards to the association with E-Cell, IIT Bombay.

### Deliverables from E-Cell, IIT Bombay

- We will guide the college team and provide mentorship from IIT Bombay's E-Cell team so as to improve the E-Cell in your college.
- We will be conducting two workshops, Illuminate (paid) and Envoyage (free), in the year 2017-18. We will provide each attendee of the workshops with certificates. Furthermore, the organising team would get an organising certificate. For Illuminate workshop we will provide startup kit and Business Model Canvas to all participants.
- We will be providing the dean of the college with a memento from E-Cell, IIT Bombay.
- We will be providing you 10 free student passes and 10 free faculty passes for E-Summit'18.
- With every 10 paid registrations we will be providing you an extra faculty pass for free, along with the 10 already provided.

### Deliverables from S.M. Shetty College

- The college is expected to register its E-Cell team and participate enthusiastically in NEC (National Entrepreneurship Challenge).
- The college's E-Cell team would ensure participation of all ideas the students have in the whole college in the competition Eureka!, Asia's Largest Business Model Competition.
- E-Cell IIT BOMBAY will conduct two workshops in your college, for that the college is expected to arrange an auditorium (with a seating capacity of at least 100), and ensure a participation of a minimum number of students decided by E-Cell IIT BOMBAY
- The college team will be invited to IIT BOMBAY during E-Summit, the team will ensure as many enthusiastic students as possible from their college will attend E-Summit'18.

We hereby agree to the above articles.

Dated: 6-8-2017

It is an honour to be associated with you. Under our partnership we look forward to a highly successful and impactful year.

For E-Cell IIT Bombay  
Shantanu Dubey  
Head of Public Relations

For S.M. Shetty College  
Dr. Sridhara Shetty  
Principal